



Dealer Application

Thank you for your interest in joining our Hodge Podge family! Below is basic information on our booth rental policy and FAQ that you may have. If you have any additional questions, please let us know and we would be happy to answer them for you!

Booth Prices per Month:

8' x 8' ---- \$125

8' x 12' --\$175

8' x 16' – \$235

8' x 24' – \$325

Store Hours:

Tuesday through Saturday 10am – 5pm

Sunday 12pm – 5pm

We are closed on Mondays. We are also closed on New Year's Day, Easter, Thanksgiving Day and Christmas Day. We have shorten hours on the day before Thanksgiving, Christmas Eve and New Year's Eve.

Move-ins/outs are done Tuesdays through Fridays during business hours. If you need to move-in/out outside of those hours please ask to make an appointment with Deborah. We have "Dealer Night" on Thursdays until 8pm by appointment. Saturdays and Sundays are not available for bringing large loads in/out of the store during business hours. If Saturday and Sunday are the

only days you can come please contact Deborah to make an appointment. We can meet you at the store as early as 8 am on Saturdays or 10 am on Sundays.

Store Commission and Additional Services:

A 10% commission is deducted on all sales.

There is an additional 3% fee deducted from credit card sales. We do our best to encourage customers to use cash or check when possible, especially on high ticket items.

We do offer a sales tracking service (Go-Antiquing) for a fee of \$8 a month. This service provides you with daily updates of your sales via e-mail. It is optional but highly recommended.

Please read carefully and initial in the spaces provided.

Booth Contract:

We do not require a booth rental contract; however, we encourage our dealers to commit to at least three months of renting. It takes time to find your niche and build your business. If for any reason you decide to leave, we require a 30-day notice. Initial_____

Deposit:

A 50% deposit is needed in order to reserve a booth space. That deposit will be credited to your first month's rent. Booths are rented as space comes available. Initial_____

Rent:

Rent is due by the 5th of each month. It should be paid by check or cash. A credit card rent payment will incur an additional 3% fee. Any rent paid after the 10th of the month will have a \$25 late fee added to it. Rent paid after the last day of the month will incur a \$50 late fee. For accounting purposes, rent is not deducted from your sales. Any dealer that lapses in rent payments by three months will be asked to vacate the booth. Initial_____

Dealer Checks:

Dealer checks are ready for pickup on the 3rd of each month. Rent should be paid before picking up the dealer check. Initial_____

Marketing:

We post regularly on Facebook and Instagram. We want to see you become a successful seller and we know that part of that is through advertisement!

Social Media:

Social media platforms can be a great place to boost your sales. You are welcome to list your items on FB Marketplace or other sites to build interest. However, please make sure all sales of

your items at the store go through the store computer. Please do not accept payment from your customers and then send them to the store to pickup the item.

Frequently Asked Questions

What if a customer wants a discount on an item?

We do not discount any items under \$50.00. If someone would like a discount on an item in your booth that is over \$50, we will call you to get your approval. You may also tell us in advance if you are okay with a 10% discount on items over \$50. This information is kept in a private Rolodex at the desk. This would give us permission to apply the discount without having to call you.

What kind of items can I sell at Hodge Podge?

We recommend items like collectibles, painted furniture, antiques, vintage items, decor, pottery and art. We discourage flea market type items and items such as stuffed animals, guns, pornography, alcohol, tobacco, feathered and extinct animal taxidermy, etc. At this time, we are not accepting any dealers who sell used clothing because we have several clothing dealers already in the store.

When am I allowed to work on my booth?

You may work on your booth during business hours. We ask that dealers do not bring in or remove large items on Fridays, Saturdays or Sundays because it can be disruptive to the flow of business. Fridays, Saturdays, and Sundays are our busiest days of the week. Drilling, hammering and taking up aisle space can hinder a customer's shopping experience, which is something we do not want to do if possible.

Do you provide equipment to help me move large items?

We have three flat carts and two hand trucks available for use next to the loading doors. You are welcome to use these anytime you need to. Our loading zone is available for you to park your vehicle however there is a fifteen-minute time limit on that area. Please unload/load your items then move your vehicle to a regular parking spot.

Do you provide tags, or should I supply my own?

We do not supply tags. There is not a preferred tag style, you may use any tag style that you want. Your tag should have your dealer code and price for the item. A description of the item is helpful but not mandatory.

Do I have to work in the store?

We do not require our dealers to work in the store. We do love to have volunteers in the store on busy days to help. If you volunteer in the store, we will pay your Go-Antiquing fee for one month for each day that you volunteer. Volunteer days are scheduled through Stephanie or Deborah.

Dealer Application

Name(s) _____ Date: _____

Phone: _____ E-mail address: _____

Mailing Address: _____

Which booth size do you prefer? _____

Preferred booth code: _____

When would you like to join us? _____

Have you ever been a dealer before? _____ If yes, when and where? _____

What kinds of items do you plan to sell in your booth? _____

Do you have any social media accounts for your business? _____

If so, please list: _____

(This is not required, but it is a helpful tool for selling your items.)

I have read and acknowledge the terms of this application. I agree to give a 30-day notice before vacating my booth.

Signature: _____ Date: _____